



**“DISCLOSING SECRETS-
Interview and Interrogation for
Patrol Officers and Investigators”.**
September 27-28, 2010 ♦ Warminster, PA

WARMINSTER TOWNSHIP POLICE DEPARTMENT IN CONJUNCTION WITH THE INTERNATIONAL ASSOCIATION OF CHIEFS OF POLICE WILL COSPONSOR A “DISCLOSING SECRETS-INTERVIEW AND INTERROGATION FOR PATROL OFFICERS AND INVESTIGATORS PROGRAM”

During the initial stage of an encounter with an individual, whether due to a minor incident or a more serious investigative probe, the anxiety level, of any human being, elevates, which is a normal reflex or internal defense mechanism, during an uncontrollable psychological and physiological activities occur which place an individual in a full defensive state. This state, if not understood and addressed properly, during the initial approach and/or questioning process, can produce resistance and non-responsive answers from the individual as well as a false observable non-verbal body language interpretation by the interviewer. This inaccurate interpretation of body language and lack of deceptive or misleading responses, not only will misguide further questioning composition, but also erodes the ability of the questioner to decipher deceptive and/or acceptable indicators concerning correct responsive or incorrect unresponsive remarks from the individual. Misinterpretation during the initial encounter by the Patrol Officer or Investigator will not only lead to a higher rate of unsuccessful attainment of the truth but, on the street, may also increase the chance of injury during what appears to be a routine traffic stop or other initial responder activities.

- **At the conclusion of the course, participants should be able to do the following:**
- Think differently regarding the Interview & Interrogation Process
- Be able to identify deceptive behavior versus nervous behavior
- Know how to ask a question by knowing what answer is demanded to the question asked
- Identifying non-verbal behavior that is indicative of deceptive behavior
- The questioning process
- The interrogation setting (Field & Prestine)
- Interview Techniques for traffic and street encounters
- Attitude of the interrogator
- Psychology of the interrogator and the interviewee
- Listening skills
- The four stages of building the path for a truthful confession

Confirm the status of this course with IACP before making non-refundable airline reservations.

Tuition: \$350

Location: Warminster, PA

Date: September 27-28, 2010

Class Hours: 8:30 am-5:00pm. Day 1 Sign in at 8:00 am

**Co-Host: Warminster Township Police Department
401 Gibson Avenue
Warminster, PA 18974**

Training Site: **Holiday Inn Express-Warminster, PA**
240 Veteran's Way
Warminster, PA 18974
215-443-4300
Approximate Rate: \$101.00 Government Rate

Hotel: **Holiday Inn Express-Warminster, PA**
240 Veteran's Way
Warminster, PA 18974
215-443-4300
Approximate Rate: \$101.00 Government Rate

Instructor: **Greg Harlin 914-755-7311 (cell) g.harlin@vzw.blackberry.net**

Register at: **www.iacptraining.org**

Logistics: Please contact Co-Host Chief S. Michael Murphy for directions and hotel information at 215-443-5000 or mmurphy@warminsterpa.org or Sergeant Scott Selisker sselisker@warminsterpa.org cell 215-783-0846

If you are having problems navigating the site or need assistance.
Please contact IACP at 1-800-843-4227 Training